

# MOVE UP THE SAP<sup>®</sup> VALUE CHAIN

Running your SAP landscape in a private cloud

Together, HPE and Equinix deliver a fully-managed SAP infrastructure solution for customers who need to move their SAP environments to the hybrid cloud. We provide an integrated pay-per-use solution on the digital, global Platform Equinix<sup>®</sup> combined with HPE's platform and Greenlake services.

As the industry leader in SAP HANA<sup>®</sup> server deployments, HPE are experts in SAP migrations. Our joint solution equips you with private, on-demand interconnection. We also provide an all-in-one solution for MSPs and SIs.

## The major challenges you face

### Moving SAP workloads to the cloud

How can you implement the latest SAP best practices, connecting to multiple clouds, applications and data in multiple locations, with separated traffic flows to improve latency and scalability?

### Securing data management

How can you secure your data exchange between customers, partners and clouds in network hubs, while maintaining data sovereignty and compliance?

### Ensuring business continuity

With increases in both the volume and impact of breaches, how can you gain the flexibility and service levels of a managed, private cloud while keeping your systems in your platform of choice?

### Managing financial risks

How can you move away from costly CAPEX investments and the high maintenance costs of legacy infrastructures, balancing CAPEX with OPEX costs and managing the cash flow to a full expansion?

## The key benefits of our joint solution

### Moving up the SAP value chain

Our fully managed infrastructure service keeps your SAP software landscape and data in proximity, while providing a subscription-based, agile and consistent cloud experience for SAP workloads.

### Full hybrid cloud solution

We provide a private, managed cloud designed for mission-critical SAP enterprise solutions – a future-proof solution with integrated and high-security connectivity.

### Business continuity solutions

Our solutions let you deploy and connect data recovery options and security controls in network hubs next to users and clouds, achieving full failure prevention and recovery.

### Consumption flexibility

Through a single contract and SAP infrastructure single point of accountability, our integrated pay-per-use solution covers hardware, space and power, software, monitoring and management.

Place your workload where it is most beneficial for security and latency

## Our leading capabilities that enable success

### SAP HANA as a fully-managed infrastructure service

Positioned on Platform Equinix and delivered through HPE GreenLake, the new edition of SAP HANA enables you to leverage cloud capabilities while keeping your SAP landscape on-premises. HPE supplies, installs and manages the infrastructure.

### Improved performance, flexibility and pricing

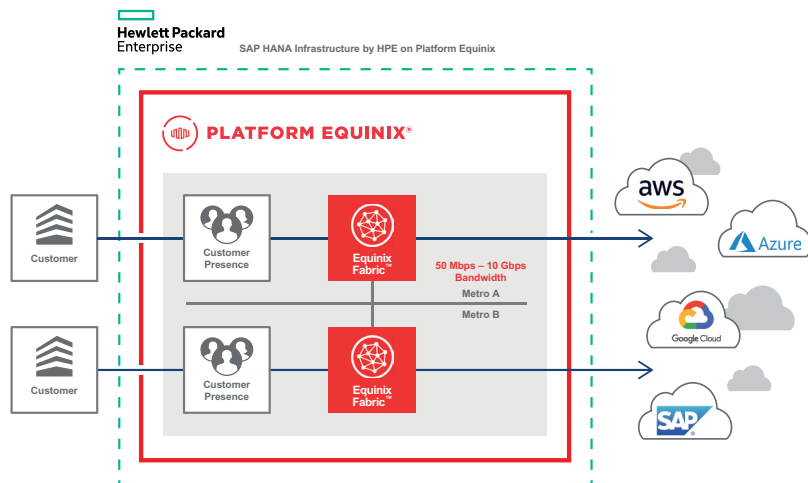
Enabling you to run SAP workloads on a scalable, reliable and secure platform without heavy application modernization requirements, our single SLA gives you better performance, flexibility and pricing. You gain a unified, integrated, cohesive, end-to-end and ready-to-use SAP cloud solution.

### Equinix Fabric™ and Network Edge

Over a self-service portal or API, Equinix Fabric directly, securely and dynamically connects distributed infrastructure and digital ecosystems on Platform Equinix via global, software-defined interconnection. With Equinix Network Edge, you can configure and connect virtual network services at the edge in minutes.

### Platform Equinix

The leading global digital enablement platform for interconnecting your business, Platform Equinix lets you reach everywhere, interconnect everyone and integrate everything. You can quickly place your solutions within the richest digital ecosystems for game-changing advantages in speed, performance and scalability.



## About HPE

HPE is a global, edge-to-cloud Platform-as-a-Service company built to transform your business. How? By helping you connect, protect, analyze, and act on all your data and applications wherever they live, from edge to cloud, so you can turn insights into outcomes at the speed required to thrive in today's complex world.

## About Equinix

Equinix is the world's digital infrastructure company. Digital leaders harness our trusted platform to bring together and interconnect the foundational infrastructure that powers their success. We enable our customers to access all the right places, partners and possibilities they need to accelerate advantage. With Equinix, they can scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value.

## Ready to get started?

For more information on partnering with HPE and Equinix to move up the SAP value chain, visit us at [www.hpe.com/emea\\_europe/en/greenlake.html](http://www.hpe.com/emea_europe/en/greenlake.html) or contact your HPE Account Manager or Business Partner.